



Welcome & Why We Are Here Today?

We Are: Many

Volunteers-Numerous Roles

Professional Staff-Current, Retired, Council, Territory, National

Thanks To: Many **In Particular-**

North Carolina On Site: David Barksdale (CST 15 Lead)

Carlo Laurore & National Development Team

**CST Directors: Rodney Carpenter (CST 15), Stephen Hoitt (CST 10
& National Finance and Fund Development Committee Advisor)**

Today's Faculty: Listed on the Agenda

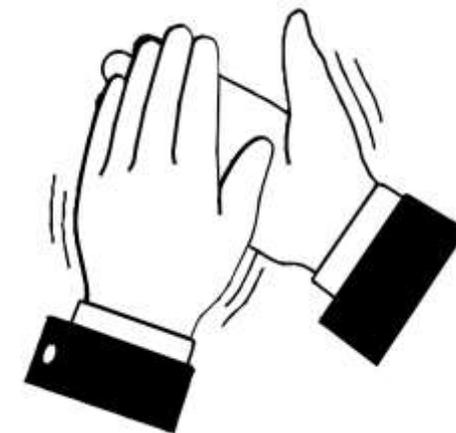
Mark Chilutti: President, Cradle of Liberty Council

Co-Presenter of Monthly FR Webinars

National Finance & FR Committee Executive Committee Chair

National Finance & FR Committee (Chair Elect)

Grandmaster!



Why We Are Here Today

Participants have the opportunity to:

- Appreciate: BSA and Council needs-Finance, Membership, Others
- Learn: Make ourselves better Scouting representatives
- Receive: Information to build knowledge-Webinars, CST Conferences
- Establish: Resources available for outreach
- Understand: That fund raising is not mysterious and difficult

Why We Are Here Today

Participants have the opportunity to:

- Enjoy the Day
- Listen
- Ask Questions
- Reach out Afterwards: **We are here for you today and every day!**